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**John Ceretto**  
Assemblyman 138th District



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Mr. Kenneth Adams  
Empire State Development  
30 South Pearl Street  
Albany, New York 12207

December 27, 2011

Dear Mr. Adams,

Earlier this year, I reached out to your office to obtain more information regarding the Unifrax deal and to urge greater communication between Empire State Development and state lawmakers. Today's letter is in regard to new information I obtained from the Indiana Economic Development Corporation (IEDC) regarding Unifrax, and to set up a meeting with you in Albany.

Empire State Development is on record claiming that the \$700,000 payment was used to ensure that Unifrax did not relocate to Indiana. However, a FOIL request submitted by my office to the state of Indiana shows no proof that the Hoosier State was trying to entice the company to move.

The Public Records Request to the IEDC sought "all documents, records, phone logs and e-mails pertaining to Unifrax, the city of Niagara Falls, NY and Empire State Development, pertaining to relocation of Unifrax and discussions regarding IEDC relocation incentive programs offered to Unifrax." The response I received indicated that "no records containing the terms of a final offer of public financial resources to Unifrax."

The public record from Indiana calls into question Empire State Development's assertion and begs the question of what exactly happened.

Mr. Adams, the people of Niagara Falls deserve answers.

The Niagara Falls community was blindsided with the news that Unifrax was moving, and the fact that state funding was used to move jobs out of a region of the state that is already losing employment opportunities, is a clear illustration that a better job must be done at the state's economic development and job creation agency.

This is not a small issue to me, or to Niagara Falls, and at the end of the day we need to get to the bottom of this issue. I am requesting a meeting with you to discuss this issue in detail at your earliest convenience.

Sincerely,

John D. Ceretto  
Member of the Assembly  
District 138